



## COMPANY LEADERSHIP

### **WALLY HALL – CHIEF EXECUTIVE OFFICER**

Walter “Wally” Hall, Jr. started his solid waste career with Browning Ferris Industries (“BFI”) in 1990 and learned the business as a true garbage man: Supervisor, Operations Manager, Manager-Trainee, General Manager, Region Operations Manager and Area President. Within his first 6 years at BFI, he oversaw 400 employees with annual revenue of \$50 million. After transitioning to Republic Services in a General Manager position, he was asked to assume the role of Area President for the Southland Waste division of Republic Services. In 2001, Mr. Hall was one of three founders of Advanced Disposal Services, Inc., which became the fourth largest solid waste company in the U.S. before being acquired by Waste Management in 2020. Starting with three trucks, Mr. Hall grew Advanced Disposal’s operations to over \$1.4 billion in annual revenue, 5,300 employees, 91 collection/hauling facilities, 45 MSW and C&D Landfills, 71 transfer stations and 21 recycling facilities. After completing the 2012 integration of the Advanced Disposal – Interstate Waste – Veolia Environmental acquisitions by the company, Mr. Hall left Advanced Disposal in 2014 to pursue other interests. In 2018 he became the CEO of Meridian Waste Acquisitions, LLC with the goal of once again growing a solid waste company to fill the industry need for a well-funded, nimble, and both customer and employee-focused independent company for the Southeast marketplace. He is a graduate of Mississippi College and a former College Baseball Coach at The University of Mississippi.

### **DAVE LAVENDER – CHIEF OPERATING OFFICER**

Dave Lavender has more than 29 years of solid waste industry experience and serves as COO for Meridian Waste and is responsible for all operating aspects of the company including collection, transfer, landfill and recycling services, budgeting, capital expenditures, safety, training, acquisitions, and strategic planning. He has held many operations positions with several of the largest waste companies in the U.S. including Browning Ferris Industries and Waste Management. Prior to joining Meridian Waste, Mr. Lavender spent 13 years at Advanced Disposal where he was regional vice president and oversaw 27 hauling companies, 14 landfills, 18 transfer stations, 3 recycling facilities and over 1,400 employees. He is a graduate of Georgia Southern University with a bachelor’s in business administration.

### **MARY O’BRIEN – CHIEF MARKETING OFFICER**

Mary O’Brien serves as CMO for Meridian Waste and oversees marketing, government affairs and communications for the company. Her responsibilities include existing and new market area expansion via municipal contracts and acquisition integration; company communications, website, digital strategies; public relations and government and legislative affairs. Additional duties include the conversion to cloud-based technologies company-wide for multiple communication, web, development and information storage systems, upgraded online web and app services as well as implementing and auditing efficiency and automation standards and systems utilizing information technology. Ms. O’Brien’s career in the waste industry spans 21 years, and she spent the majority of her tenure with Advanced Disposal serving as CMO where she oversaw all marketing efforts with locations across seventeen states and the Bahamas with annual revenues of \$1.4 billion. Ms. O’Brien holds a bachelor’s in business administration and marketing with a minor in English from James Madison University in Harrisonburg, Virginia.

### **RYAN PERRY – CHIEF ACCOUNTING OFFICER**

Ryan Perry joined the Meridian Waste team in 2019 and currently serves as the Company’s Chief Accounting Officer. Mr. Perry is responsible for all of the company’s financial functions, including accounting, audit, treasury, corporate finance, financial reporting, budgeting and acquisition integration. Prior to joining the Meridian Waste team, Mr. Perry served in roles with increasing responsibilities in the industries of Nuclear Construction & Maintenance, Nuclear Decommissioning and Decontamination, retail, and public accounting. Mr. Perry earned two Bachelor of Business Administration degrees from James Madison University in Accounting and Marketing Information Systems.

### **CHARLIE GRAY – VICE PRESIDENT - OPERATIONS**

Charlie Gray has been an impressive leader in the solid waste industry for over 30 years. He joined the Meridian Waste corporate team in 2023 as the Vice President - Operations. In this role Mr. Gray plans, directs and oversees strategic operational activities at Meridian Waste, ensuring development and implementation of efficient and cost-effective collection, transportation, and disposal systems to meet the current and future needs of the organization. His career in the waste management space began in 1994 at Browning Ferris Industries, the second largest waste industries in the U.S. at the time. He then joined Republic Services, Inc. as a General Manager in 1997 and continued at Advanced Disposal Services as the Regional Vice President for 9 years. Advanced Disposal Services had 2000+ employees and \$600 million in annual revenue. Before Mr. Gray joined Meridian Waste, he held the position of Chief Operating Officer at Attaway Hauling, LLC., a company that transported approximately 10,000 tons per day to various landfills in Georgia, Alabama, and Tennessee. He is a graduate of Nicholls State University in Louisiana and a former assistant baseball coach at the University of Mississippi.

### **DAVE SHEPLER - AREA PRESIDENT - FLORIDA**

Dave Shepler is a 30-year industry veteran serving as the Area President of Florida and is responsible for all aspects of the Florida solid waste collection operations, which include over 100,000 residential customers and 1,500 commercial/ industrial customers. He oversees budgetary goals and accountability, capital needs and allocation, safety, risk, and revenue growth for the Florida assets. He has held regional manager and district manager positions with several of the largest waste companies in the U.S. including Browning-Ferris Industries, Advanced Disposal, Waste Connections and Waste Management. Mr. Shepler spent eight years with Advanced Disposal where he was Regional Manager for the state of Florida and southern Georgia. Prior to joining Meridian Waste, he founded and operated his own hauling company Partner Disposal for four years which was acquired by Meridian Waste in 2018. Shepler earned his Bachelor of Business Administration from the University of South Florida.

### **GREGG ASCIUTTO – AREA PRESIDENT - MISSOURI**

Gregg Asciutto brings over 40 years of management and equity ownership within the environmental services industry. He earned a Bachelor of Science from Eastern Michigan University while gaining experience in the family run waste collection business. Mr. Asciutto subsequently worked with some of the biggest names in the business including SCA Services, Waste Management, Veolia Environmental Services, IESI, Progressive Waste, MBI and Advanced Disposal. He brings entrepreneurial and corporate expertise with business acquisition, hauling operations, transfer stations, and landfills, recycling facilities and medical waste incinerators throughout the Midwest, Mid Atlantic and Northeast sectors of the United States.

### **PATRICK MESSINGER - AREA PRESIDENT - NORTH CAROLINA**

Patrick Messinger joined the waste industry in 2019 as a Senior Corporate Analyst for Meridian Waste. Before assuming the role of Area President – South Carolina, he had an instrumental role positively impacting overall company growth of hauling operations, instituting routing efficiencies in each market, and improved day-to-day operations. As Area President - South Carolina, he was responsible for all aspects of the business including collection, transfer, and disposal operations with \$18 million in annual revenue, 24,116 residential customers, and 1,028 commercial/industrial customers. He oversaw budgetary goals and accountability, capital needs and allocation, safety, risk, and revenue growth for the South Carolina assets including two hauling facilities and one transfer station. Messinger was appointed Area President - North Carolina in July 2023 and oversees all operational and fiscal responsibilities for the collection and disposal assets in the state. This includes the Shotwell Environmental Park (C & D landfill), three transfer stations (Morrisville, Capitol, Waste and Pinnacle Waste) and three separate hauling stations (Raleigh, Angier and Goldston, NC). Messinger earned two Bachelor of Arts degrees in Finance and Accounting plus Economics from Maryville College (Tennessee).

### **LARRY SEIVERS - DISTRICT MANAGER - TENNESSEE**

Larry Seivers is the district manager overseeing the company's Knoxville hauling operations including construction and demolition (C&D) entities Poplar View C&D Landfill and Riverside C&D Landfill. Years ago, Seivers and his partners managed these same landfills to form Knoxville Landfills LLC, which was acquired by Meridian Waste in November 2018. Following the acquisition, Seivers kept the portable restroom portion of the business, which became East Tennessee Portables (ETP). ETP became one of the area's largest portable restroom providers, which was acquired in February 2020. Mr. Seivers graduated

from the University of Tennessee where he played football. In 2013 he was inducted into the Tennessee Sports Hall of Fame for his accomplishments at UT.

**BRIAN HOPKINS – DISTRICT MANAGER - VIRGINIA**

Brian Hopkins joined Meridian Waste in February of 2023 as a General Manager in Petersburg, VA. In just 4 months, he had collaborated with the area presidents to implement tactical initiatives to drive functional excellence and budget achievement. Mr. Hopkins partnered with the maintenance department to ensure all equipment remains in working order and in compliance with safety standards. He was then promoted to District Manager in March of 2023. His responsibilities increased to include two landfills, one transfer station and one processing facility. Mr. Hopkins oversees a team of seventy-five employees, and he manages a \$36M annual revenue. He was employed by Advanced Disposal Services, Veolia Environmental Services and Allied Waste previously. He is the recipient of many awards, such as, the Veolia Environmental Services Division of the Year Award in 2008, and most recently the IMAA-Aggregate/Asphalt Safety Award – 20 Years Injury Free.

**JOHN PROCHAK – DISTRICT MANAGER – GREENVILLE, SC**

John Prochak joined the waste industry in 2019 as a Territory Sales Representative for ECO Waste Services in South Carolina. He then assumed the position of Sales Manager to help build the multiple lines of business serviced by ECO Waste, A Meridian Waste Company, including collection, portable restrooms, temporary fencing, temporary storage and temporary office rentals for construction sites. In 2022, Prochak was promoted to Assistant General Manager where he had an influential role in overall company growth of hauling operations, site service, permanent waste sales, and day-to-day operations. Prochak was appointed District Manager - Greenville, SC in July 2023 and is responsible for all aspects including collection and disposal operations with \$6.7 million in annual revenues, over 25,000 residential customers, and over 1,000 commercial/industrial customers. He is responsible for budgetary responsibilities, capital allocation, safety, risk, and revenue growth for the current South Carolina assets including two hauling facilities with multiple lines of business. Prochak graduated in 2012 from Southern Wesleyan University (SWU) in South Carolina with a Bachelor of Science degree in Criminal Justice studies. While at SWU, Prochak also served as the Men's Soccer Team Captain.

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